

Financial Inclusion and Regulatory Environment Sep 11, 2017

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Our targets are the "Under-served", with key segments as digital consumers and under-Banked













- Lack of trust in online payment
- Reliance on cash -Limited credit card penetration
- Limited access to advanced financial services

Digital Consumers* ~200m ppl Under-Banked ~470m ppl

- No saving account
- Lack of access to formal lending
- No access to insurance & investment



Does the draft bill on Supporting Business and People using FinTech solve industry's pain points?

Transaction using "electronic means"

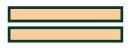


Electronic KYC and CDD



Face-to-Face KYC and CDD under Anti-Money Laundering Law

Financial provider's right to access to citizen's data controlled by government entity



Government entity possessing such data is required to give access to financial provider





Our Mission "To enable everyone access to innovative financial services, leading to a better live"

Thank you



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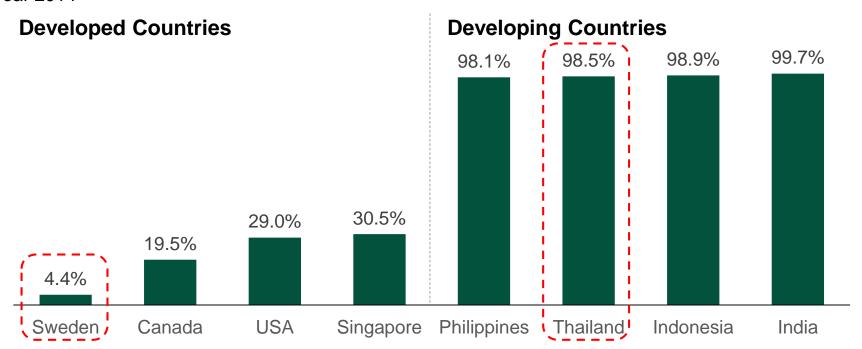
Backup



Cash is still account for more than 90% of total transaction in Thailand

Percentage of cash transactions* (%)

Year 2014



Thais still use cash as a major payment method

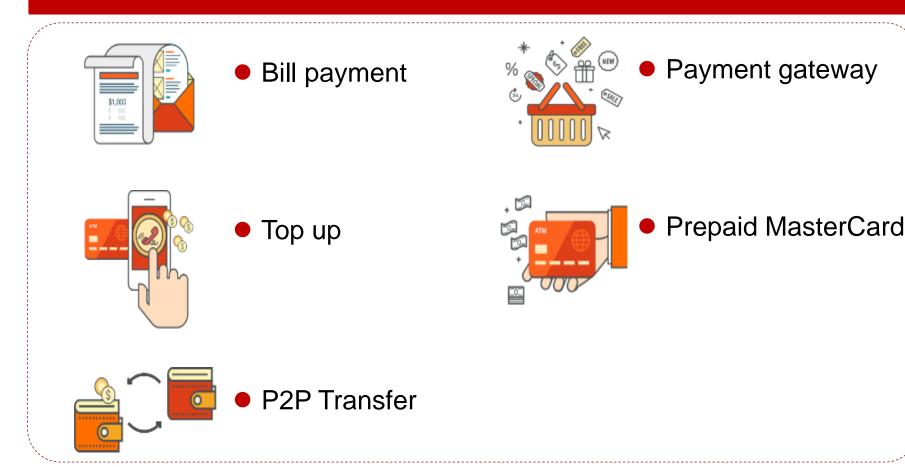
Note: *Percentage of cash transactions paid for utility bills (ex. water and electricity)

Source: World Bank



We seek to create multiple ecosystems and business to build a better life for people in SEA

Current services



True Money has a regional presence, operating in 6 countries throughout SEA

